

# G53 Network Boot Camp

LECTURE XX

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# Starting from scratch

- What turns you on?
- How to make it worth?
- Why does it matter?
- What data can help you reach that goal?

## In other words

- Focus on your passion
- Make a clear contribution
- Think about on how to make it possible
- Leverage the impact

# Objective 1

*Identify promising research gaps and clarify the motivation behind your ideas.*

Let's think about:

- **What's missing in the literature?**
  - Please identify gaps, underexplored areas, or outdated models in financial literacy and personal finance research.
- **What caught your attention?**
  - Reflect on something surprising or intriguing you encountered (e.g., a behavioral anomaly or counterintuitive data pattern).
- **Why is this relevant?**
  - Push yourselves to justify the real-world importance—especially in terms of household finance, inequality, policy, financial market functioning, or many others.

# Objective 2

*Thinking about the broader consequences and viability of your research ideas.*

Let's think about:

- **What are the policy implications?**
  - Explore how findings might inform economic or financial policy (e.g., taxation, consumer protection, retirement savings ....).
- **Who is affected?**
  - Identify the stakeholders (e.g., households, firms, regulators, underserved populations).
- **Is it feasible?**
  - Consider data availability or need, what to ask in a survey, methodological challenges, and realistic scope.
- **Is it scalable or generalizable?**
  - Discuss whether the idea could apply across different countries, income groups, or time periods.

# Objective 3

*Let's think creatively about using and combining existing data.*

Let's think about:

- **What existing datasets could be reused or matched?**  
(Examples: household surveys, credit reports, tax records, bank data)
- **Can datasets be combined to find new insights?**  
(Examples: government records, financial data from fintech apps, location-based data)
- **What other types of data could add value?**
  - Media coverage and public sentiment (news, economic uncertainty)
  - Social network data (peer effects, information spread on Twitter, Reddit, Facebook, LinkedIn, Instagram)
  - Weather or climate data (effects of natural disasters or seasonal changes or daily activities)
- **Are there natural experiments in the data?**  
(Examples: policy changes, eligibility rules, or differences between locations)